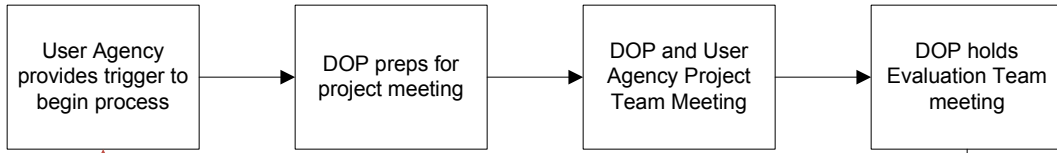
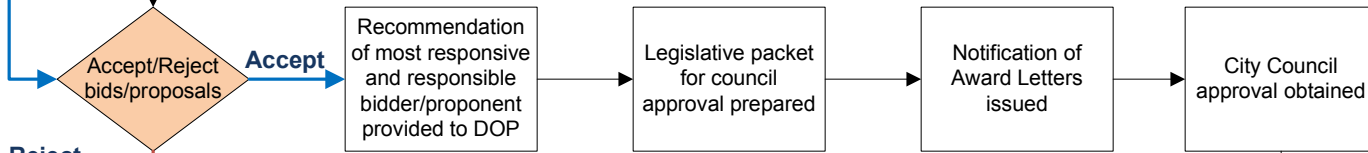


Formal Contract Steps for Formal Solicitations

Planning and Development Phase



Active Phase (Bid 90 days / RFP 150 days)



Execution Phase (30 days)

