



CITY OF ATLANTA

Kasim Reed
Mayor

Cesar C. Mitchell
Council President

City Council

Carla Smith
Kwanza Hall
Ivory Lee Young, Jr.
Cleta Winslow
Natalyn Mosby Archibong
Alex Wan
Howard Shook
Yolanda Adrean
Felicia Moore
C.T. Martin
Keisha Lance Bottoms
Joyce Sheperd
Michael Julian Bond
Aaron Watson
H. Lamar Willis

Department of
Watershed Management

Dexter White
Interim Commissioner

Brochure produced by the
Department of Watershed Management
Office of Communications and Public Relations
236 Forsyth Street SW, Suite 400, Atlanta GA 30303

Take Your Business to the Next Level!!

City of Atlanta Department of Watershed Management Small Business Development Program - 5



Business Owners

& Potential Partners:

The City of Atlanta Department of Watershed Management announces the fifth session of the Small Business Development Program (SBDP-5). The SBDP-5 is an intensive 15 week training program for small, minority and/or female contractors in sewer rehabilitation techniques and construction management. Successful completion will prepare them for sub-contracting and prime contracting opportunities with the City of Atlanta's \$4 billion program to rebuild our water and sewer infrastructure. Companies must have been in business for at least one year.

- Sewer Cleaning
- Sewer Rehabilitation – Pipebursting
- Sewer Point Repairs
- Manhole Rehabilitation
- Manhole Construction
- Right of Way Clearing
- New Sewer Construction (Open Trench)
- Street Repairs and Paving
- Support Services for all of the above (Public Involvement, Scheduling, Project Management, Traffic Management, etc.)



Training Modules

Program participants will have the opportunity to complete the following classes:

Safety

OSHA certified 10-hour training, resulting in the receipt of an OSHA card at module's completion

Contract Administration

Protecting your business while understanding and executing contracts; Legal obligations and requirements

Oracle/Primavera Project Planner Scheduling (P6)

Effective and realistic scheduling to complete projects "on time and under budget"

AutoCAD

Upon successful completion of 24 hours of this training, participants will understand and produce drawings (from conception to as-built record drawings)

Estimating & Bidding

Over 50 hours of hands-on training with actual bidding & estimating exercises from blue prints to bids

Construction Accounting & Finance

Learning about the ABC's, dollars and cents of construction, as well as receiving a complimentary financial overview of your financial operations

Trenchless Sewer Repair Techniques

SBDP participants will participate in 8 hours of trenchless technology instruction, taught by Dr. Samuel T. Ariaratnam. Dr Ariaratnam is an associate professor at Arizona State University specializing in trenchless construction methods (horizontal directional drilling and trenchless pipe replacement). Practical applications will also be discussed by manufacturers' representatives.

Doing Business with COA

SBDP participants will become familiar with the City's requirements and procedures including bonding, insurance, bid submissions, etc.

Oracle/Primavera Contract Manager Training

Three full days of comprehensive Contract Manager (formerly known as Expedition) Training - the City's preferred and required project management system.

Interested firms should consider these important points regarding this program:

- Business owners and/ or key employees must be available to attend the training during the months of April, May, June and July. Most classes will be taught on Tuesday and Thursday evenings from 5:30 PM until 9:30 PM
- Part of the Estimating and Bidding Class will be taught on three Saturdays from 9 AM until 5 PM.
- Trenchless Sewer Techniques Class is an all day training session from 8 AM until 5 PM.
- The training program is an intense, accelerated program and attendance at every class (based on each applicant's assessment) is mandatory.
- Classes cannot be made up. Failure to notify designated SBDP representative in advance of inability to attend classes shall be cause for immediate dismissal from remainder of training program, without pro-rated refund of payment.
- There are applicable fees if bonding and funds control management are provided.
- The cost to participate in the program is \$500, regardless of the number of classes taken.
- There are no fees associated with the assessment process.

To download an application or to obtain more information about the Small Business Development Program-5 (minimum requirements, bonding services, etc.) go to our website:

**www.atlantawatershed.org/vendor
or email: vendordev@atlantaga.gov
or call 404-979-6999**

**Applications must be received by
close of business on March 21, 2011**